



Raytheon

2019 Raytheon Integrated Defense Systems

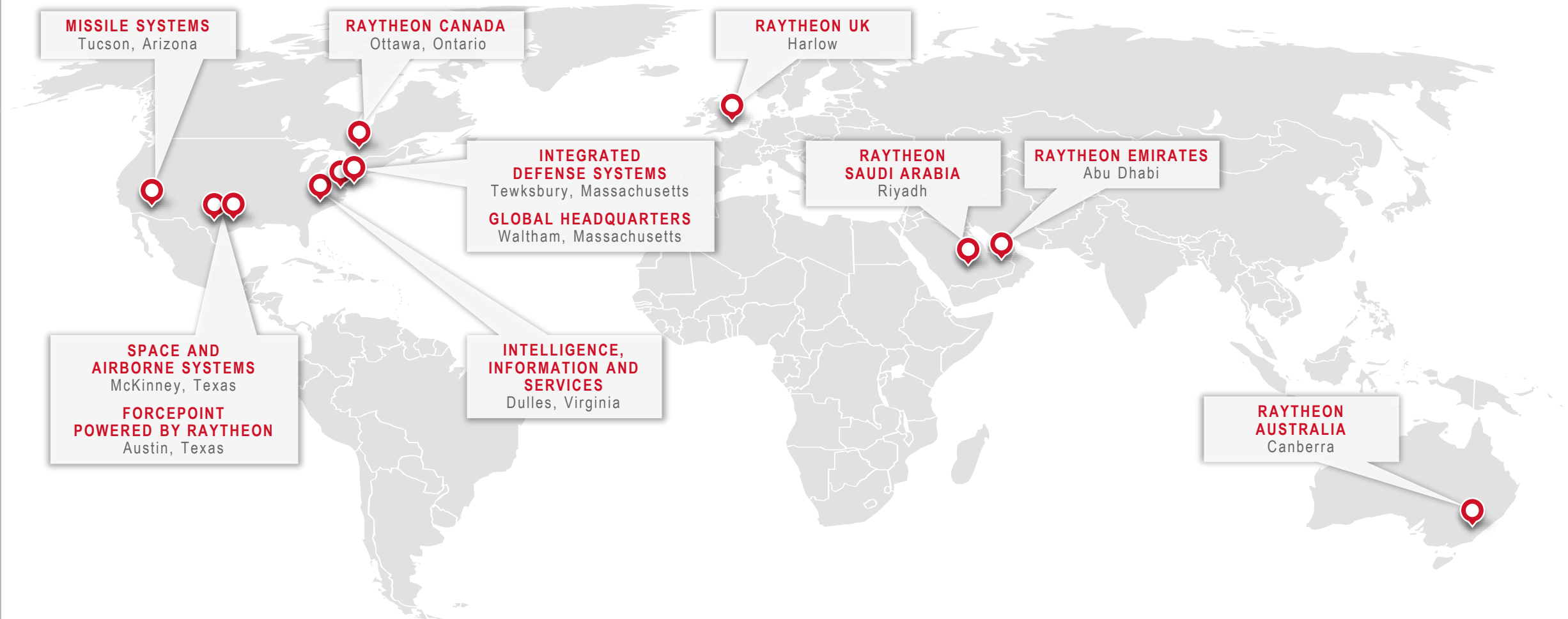


RAYTHEON COMPANY — A TECHNOLOGY AND INNOVATION LEADER SPECIALIZING IN DEFENSE, CIVIL GOVERNMENT AND CYBERSECURITY SOLUTIONS THROUGHOUT THE WORLD

- 2018 NET SALES: \$27 BILLION
- 67,000 EMPLOYEES WORLDWIDE
- HEADQUARTERS: WALTHAM, MASSACHUSETTS



BUSINESS HEADQUARTERS



BROAD AND DEEP PORTFOLIO OF ADVANCED SOLUTIONS

INTEGRATED DEFENSE SYSTEMS



SPY-6(V)



Patriot®



C5I®



AN/TPY-2



Zumwalt

INTELLIGENCE, INFORMATION AND SERVICES



Cyber



Multidomain Battlespace Management
Command and Control



Space



Mission Readiness

MISSILE SYSTEMS



AMRAAM®



Tomahawk



SM-3®



Excalibur™



ESSM®

SPACE AND AIRBORNE SYSTEMS



Airborne Radars



Electronic Warfare



High-Energy Lasers



Intelligence, Surveillance
and Reconnaissance



Space Systems

FORCEPOINT POWERED BY RAYTHEON



User Data and Security



Network Security



Cloud Access Security



Cross-Domain
and Critical Infrastructure Solutions

INTEGRATED DEFENSE SYSTEMS

SERVING CUSTOMERS WORLDWIDE
WITH AIR AND MISSILE DEFENSE, RADARS,
COMMAND AND CONTROL, AND NAVAL SYSTEMS

IDS PRODUCTS / SERVICES

- Integrated air and missile defense
- Battlefield, land- and sea-based radars
- Command and control
- Sonar, navigation, integrated bridge and shipboard combat systems
- Systems integration and sustainment

TOP ITEMS PROCURED

- Computer and Electronic Product Manufacturing
- Professional, Scientific and Technical Services
- Electronic Parts and Equipment
- Transportation Equipment Manufacturing
- Fabricated Metal Product Manufacturing



Global Presence and Opportunity



ABOUT GLOBAL SUPPLY CHAIN MANAGEMENT



1,286 CONTRACTS



MORE THAN **70%** OF OUR PRODUCTS
ARE PRODUCED EXTERNALLY



>10,000 SUPPLIERS



>60% OF OUR IDS SUPPLIERS ARE
SMALL, DIVERSE BUSINESSES



***“...If our supplier partners aren’t
successful, we’re not going to
be successful.”***

Dr. Thomas A. Kennedy
Raytheon Chief Executive Officer

Partnering for Success to Become Our Suppliers' Customer of Choice

Supporting nearly 300
high technology programs including



PATRIOT

AMDR (Air & Missile Defense Radar)

Qatar EWR (Early Warning Radar)

Ku-Band MFRFS (Multi Function RF System)

AWS (Aegis Weapon System) Radar

THREE YEAR SPEND

**NEW
HAMPSHIRE**

\$535 MILLION

299 SUPPLIERS

with more than **211**
small & diverse businesses

**NEW
ENGLAND**

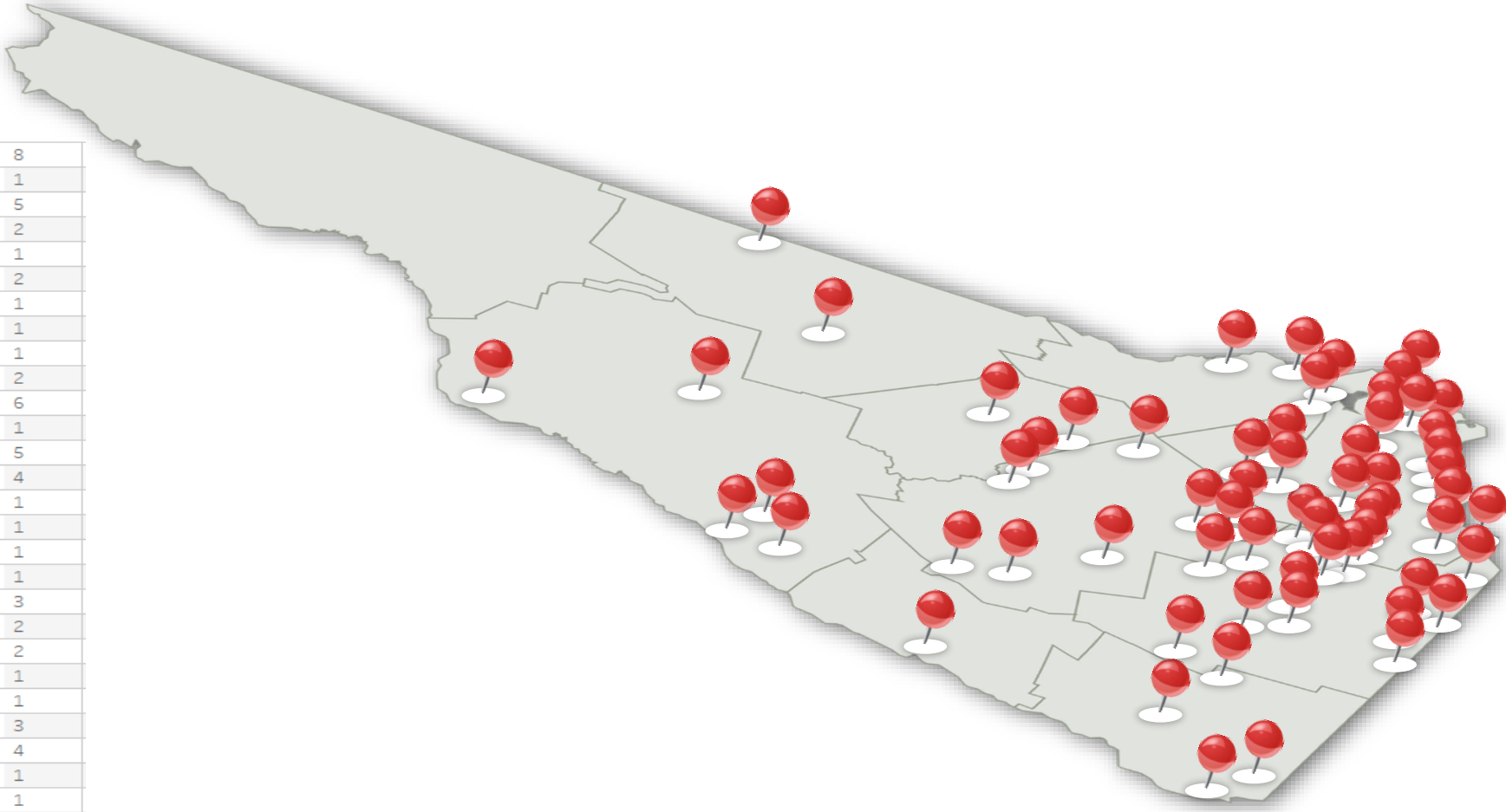
\$2.8 BILLION

2055 SUPPLIERS

with more than **1401**
small & diverse businesses

Our New Hampshire Partners

AMHERST	8
AUBURN	1
BEDFORD	5
BELMONT	2
BOW	1
BRENTWOOD	2
BROOKLINE	1
CENTER CONWAY	1
CHESTER	1
CLAREMONT	2
CONCORD	6
CONTOOCCOOK	1
DERRY	5
DOVER	4
EAST DERRY	1
EAST HAMPSTEAD	1
EAST KINGSTON	1
ETNA	1
EXETER	3
FRANKLIN	2
FREMONT	2
GOFFSTOWN	1
GREENLAND	1
HAMPSTEAD	3
HAMPTON	4
HAMPTON BEACH	1
HAMPTON FALLS	1
HANOVER	1
HINSDALE	1
HOLLIS	5
HOOKSETT	3
HOPKINTON	1
HUDSON	18
JAFFREY	1
KEENE	6



LACONIA	6
LEBANON	4
LISBON	1
LITCHFIELD	1
LONDONDERRY	17
MANCHESTER	26
MERRIMACK	16
MILFORD	6
NASHUA	52
NEW LONDON	1
NEWINGTON	2
NEWTON	1
NORTH HAMPTON	2
NORTH SUTTON	1
NORTHFIELD	1
PELHAM	9
PEMBROKE	1
PETERBOROUGH	1
PITTSFIELD	1
PLAISTOW	6
PORTSMOUTH	8
RAYMOND	1
ROCHESTER	2
ROLLINSFORD	1
RUMNEY	1
SALEM	20
SEABROOK	4
SOMERSWORTH	1
STRATHAM	2
TAMWORTH	1
WEARE	1
WILTON	1
WINCHESTER	1
WINDHAM	3

Grand Total 299

DoD Mentor-Protégé Program

Making a Difference Together



> 40

Current & Former
Mentor-Protégé
Agreements



23

Nunn-Perry
Awards

New England
Nunn Perry Awards





ENGINEERING **A SAFER WORLD**

NYSE: RTN

OUR VISION

ONE GLOBAL TEAM CREATING TRUSTED, INNOVATIVE SOLUTIONS TO MAKE THE WORLD A SAFER PLACE.